Appendix 2. QUOTATION RESPONSE TEMPLATE

Question or requested information	Supplier's	
	answer	Comments
1.) Basic requirements		
1.1) General Information about the company	Vee er Ne	
1.2) The Supplier accept that NDA shall be signed	Yes or No	
2.) Company Information		
2.1) SUPPLIER - GENERAL INFORMATION		
Company name:		
Address: Main Contact Name for this RF:		
Phone number:		
email:		
Company registration number Establishementate		
Turnover 2011 in K USD, VAT and other Taxes excluded		
Turnover 2012 in K USD, VAT and other Taxes excluded		
Turnover 2012 in K USD, VAT and other Taxes excluded		
2.2) SUPPLIER - Main shareholder:		
Name:		
Share (%)		
2.3) SUPPLIER - COMPANY WORLWIDE MANPOWER		
Permanent staff at end of year 2011		
Permanent staff at end of year 2012		
Permanent staff at end of year 2013		
2.4) SUPPLIER - COMPANY BUSINESS REFERENCES		
2.4.4) Indicate your main customers referees:		
Companies		
Contact Names and details		
2.5) SUPPLIER - RELEVANT COMPANY COVERAGE		
2.5.1) Please provide details (if any) of your main premises that would be		
relevant to serving Georgian needs.		
2.5.2) Main premises		
Location: City&Country		
Type of quality certification (e.g ISO, etc.)		
Date of last certification		
Set-top-box production capacity per year (pieces)		
3.) Timetable for the STB procurement		
3.1) Do you accept procurement process timetable?	Yes or No	
If not accepted please explain why?		
Can you offer accelerated timetable?		
4.) Test Devices		
4.1) Supplier is able to provide four test devices during the week 25	Yes or No	
If not accepted please explain why?		
4.2) Supplier accept that STB's are tested as described in chapter 4.	Yes or No	
If not accepted please explain why?		
5.) Prices and payment schedule		
5.1) The unit price of quoted Set-top Box (GEL rate 1,7710 in USD)		
The unit price in USD		
The unit price in GEL		
5.1.1) Optional CAS system pricing		
CAS system 1. (USD and GEL)		
CAS system 2. (USD and GEL)		
CAS system 3. (USD and GEL)		
	The Supplier can	
	add rows below if	
	needed	
	The Currling	
	The Supplier can add rows below if	
	add rows below if needed	
	neeueu	
5.1.2) Supplier agree that the price shall include following connects as		
5.1.2) Supplier agree that the price shall include following aspects as described in REO:		
descriped in RFQ:		

License fee for the software of the set-top boxes	Yes or No
Licenses for distribution, xxxx sticker, and license fee for the software of	Yes or No
the set-top boxes, so the Supplier may not require any additional fee for	
any other performance	
The price shall not include VAT	Yes or No
Packaging requirements are acceptable	Yes or No
Power cord included	Yes or No
Remote control (with suitable batteries) included	Yes or No
Component Video Cable with stereo audio RCA cable included	Yes or No
HDMI cable included	
Warranty slip included	Yes or No
One (1) copy of complete technical documentation with each device (set-	Yes or No
top box) that features information on installation, set up, operation, use	
and maintenance in Georgian, Russian and English language included	
6) Estimated quantities	
6.) Estimated quantities	
6.1) Total volume of order shall be 110,000 – 220,000 units Supplier is able to deliver following volumes and will meet the delivery	Yes or No
deadlines	165 01 100
7.)Technical Requirements of the Set-Top Boxes	
7.1) Supplier confirms that quoted Set-top Boxes are fully compatible with	Yes or No
the technical specification (RFQ Appendix 1)	103 01 10
If not accepted please explain why?	The Supplier can
Please specify all possible modifications which are required to the standard product which is in the Supplier's production line.	add rows below if
standard product which is in the oupplier's production line.	needed
	noodod
8.) Visual quality requirements	
8.1) The supplier shall provide photographs and technical drawings with the	
dimension of the STB. These shall be from each relevant direction of the	
STB and shall be attached to the quotation.	
9.) Acceptance testing	
9.1) Please specify all the testing methods which are performed during the manufacturing and delivery process to meet the quality requirements.	
manufacturing and derivery process to meet the quality requirements.	
10) Delivery and support requirements as described in REO	
10.) Delivery and support requirements as described in RFQ	Yes or No
10.1) Deadlines for delivery are acceptable If not accepted please explain why?	165 01 100
11.) Support requirements	
11.1) Support during the delivery and after sales service requirements are	Yes or No
acceptable	100 01 110
If not accepted please explain why?	
12.) Packaging requirements	
12.1 Packagign requirements are acceptable	Yes or No
If not accepted please explain why?	
13.) Quality control	
13.1) Quality control requirements are acceptable	Yes or No
If not accepted please explain why?	
14.) Warranty	
12.1) Warranty requirements are acceptable	Yes or No
If not accepted please explain why?	
15.) Certificate of compliance, registering with authorities	
15.1) Certification and reistering requirements are acceptable	Yes or No
If not accepted please explain why?	
16.) Supplier contact	
14.1) Main project responsible	
14.2) Technical contacts (incl. escalation chart)	
14.3) Commercial contacts (incl. escalation chart)	
14.4) Support and service contacts (incl. escalation chart)	
17.) Legal Terms and requirments	
15.1) Supplier accepts legal terms and requirements	Yes or No
If not accepted please explain why and which terms are not accepted?	
18.) Period of Validity	
18.1) The quotation of Supplier shall be validity until 31.12.2014	Yes or No
	•